

GLOBAL EXPRESSION OF INTEREST (EoI) UNDER INTERNATIONAL COMPETITIVE BIDDING FOR SUPPLY OF NATURAL GAS COMPRESSOR AT RAAGESHWARI DEEP GAS WITHIN RJ-ON-90/1 BLOCK

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil & gas, renewable energy, display glass, semiconductor, mining and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India's domestic crude oil production and a vision to produce 50% of India's oil and gas production.

Cairn Oil & Gas, Vedanta Ltd. is the Operator of the Onshore RJ-ON-90/1 block, on behalf of itself and its Joint Venture (JV) partner and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India.

The Operator on behalf of itself and its joint venture partners invites interested experienced suppliers/ manufacturers (Indian and International both) with proven capabilities in design, manufacturing, and testing of integrated packages and demonstrated HSE performance to express their interest in prequalification to participate in International Competitive Bidding (ICB) process for **Supply of Natural Gas Compressor at Raageshwari Deep Gas within RJ-ON-90/1 Block in Rajasthan, India.**

Interested parties shall submit responses for company's evaluation in the following category:

BRIEF SCOPE OF WORK

Motor Driven Centrifugal Compressor

The Scope of Work shall include but not limited to:

- Design, Supply, Supervision of Installation, Testing, Pre-Commissioning and Commissioning of motor driven (with VFD) centrifugal Compressor as per functional specifications and all applicable API standards.
- Each Gas Compressor shall have below specification:
 - Compressor Capacity: 50 MMSCFD of water saturated Natural Gas (No H₂S, CO₂ < 1%)
 - Suction Pressure: ~1.8-2.0 barg
 - Suction Temperature: ~40- 70 degC
 - Discharge Pressure: ~13-14 barg
- Each Gas Compressor module shall be provided as a complete integrated package, as per Company's requirement, with Driver motor, VFD, gear box, all equipment and accessories such as piping, instrumentation & control systems, automated valving, machine protection systems, surge system, load sharing system, sealing system and lube oil system etc.

SPECIFIC PRE-QUALIFICATION CRITERIA

Technical

Motor Driven Centrifugal compressor

Interested party should have designed, manufactured, tested, supervised erection, and commissioned at least two similar Compressor packages in terms of type of compressor (Centrifugal), motor driven, inlet volumetric capacities greater than equal to 40 MMSCFD of natural gas, and similar driver rating corresponding to a

compression ratio of at least 3:1 during the last 10 years and should have operated continuously for at least 8000 hrs.

The 10-year time period mentioned above shall be reckoned from the date of issue of this EoI.

Financial Capabilities:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio shall not be less than 1 in each of the preceding two (02) financial years.
4. Bidders/ all Consortium partners shall not be under liquidation, court receivership or other similar proceedings.

Also, note -

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent/holding company financials can be submitted and considered, subject to submission of financial guarantee and commitment letter, as described under (ii)
- ii. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
 - a) Submission of Financial guarantee in the form of 10% Bank guarantee of contract value
 - b) Commitment Letter from Parent/Company to provide financial support to the bidding entity
- iii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law
- v. Company's financial performance documents (Published Annual Report comprising Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest audited financial statements should be provided but in no event should be older than 12 months on the date of Expression of interest (EoI). The bidding entity not meeting the financial criteria mentioned above in addition to Specific Prequalification criteria stated above shall be disqualified from the bidding process.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

Participants are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest clearly indicating the qualifying projects with following details :
 - a) Brief scope of work
 - b) Value of work in INR/USD
 - c) Contractual Duration
 - d) Actual completion of Project,
 - e) Completion Certificate from users
 - f) Contact details of the Client (Operator may approach the client directly for the feedback) reference along with completion certificates from user(s).

2. Interested party should indicate a delivery period (delivery at site) for manufacturing, supply and commissioning of such Compressor packages and should provide details of actual delivery period for such compressor supplied in last ten years.
3. Details of service centers in India / Asia / Far East to extend prompt after sales support.
4. Health Safety and Environment (HSE) policies, HSE Plan, HSE Safety Manual / Procedures, HSE Organogram inline with internationally accepted practices and HSE performance statistics (LTIFR, FAR, MVAFR) for last five (5) years.
5. HSE certification / accreditation / safety award / reward / recognition received & past experience with CIL.
6. Quality Manual, Policies and Procedures, Quality organogram in line with internationally accepted practices along with list of quality trained resources and competency matrix.
7. Copies of ISO certifications for ISO 9001, ISO 14001, OHSAS 18001 / ISO 45001, other statutory certification like DGMS, ASME U stamp, API etc.
8. Details of other similar projects successfully executed in the last 10 years and those of currently under execution along with details requested under s.no 1 above.
9. Detailed Project Execution methodology describing management of engineering, procurement, construction and commissioning phases of project.
10. Details of Key Members who shall be involved in the Project execution including their experience levels.
11. HSE Management Systems, Policies and supporting documentation demonstrating compliance to High Risk HSSEQ questionnaire.

The interested suppliers/parties should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding Eol listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested suppliers / contractors/parties would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform).

The interested bidders should "Evince interest" to participate in Eol within 14 days of publication of Expression of Interest.